



Your Path to CMMC 2.0 Success

STEPS TO ACHIEVE CMMC MATURITY LEVEL 2 COMPLIANCE

STEP 1

What happens if we don't get certified?

- CMMC Level 2 is becoming non-negotiable for suppliers supporting defense contracts, with flow down to lower tiers.
- The biggest risk isn't just cybersecurity; it's lost contracts and revenue.

STEP 2

Where is CUI in our environment and how big is our assessment scope?

- Identify where CUI is stored, processed, and transmitted.
- Scope control is the fastest way to reduce cost and timeline.

STEP 3

How far are we from CMMC Lvl 2 reqs?

- CMMC Level 2 aligns to 110 practices (NIST SP 800-171).
- Separate "we do it" from "we can prove it." Evidence matters.
- You need visibility across people, process, and technology.

STEP 4

What's the smartest way to get compliant?

Approach	Time to Certification	Implementation Burden
DIY Builds	Longest	Highest
Consultants	Medium-Long	High
MSPs	Short-Medium	Medium-High
Exostar Management	Shortest	Lowest

STEP 5

What do we need to do and document to prove CMMC compliance?

Documentation isn't busywork, it's your compliance proof (SPRS Score, SSP, POA&Ms, and supporting evidence).

STEP 6

How do we pass the assessment and remain compliant year after year?

- Validate controls with evidence and testing before assessment.
- Compliance is continuous, plan for ongoing monitoring and renewal readiness.