



A&D Supplier's Guide to Digital Demand Management

Embrace digital connectivity to reduce errors, save time, and lower supply chain collaboration costs

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THE GREAT SHIFT IN A&D DEMAND MANAGEMENT



\$100K-800K

annual labor cost savings **per site**



30%↓

reduction in late shipments



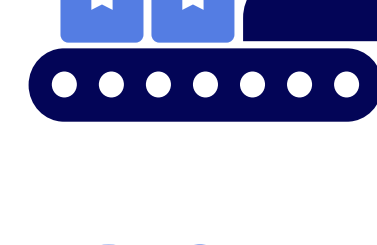
50%↓

reduction in shipment processing times



95%+

fulfillment accuracy



70%↓

reduction in manual workloads

COMPLIANCE YOU CAN TRUST

FASTER ORDER-TO-CASH • FEWER ERRORS • COST SAVINGS • HIGHER CUSTOMER SATISFACTION

EXCHANGE PORTAL CHAOS FOR AUTOMATED CLARITY

MANUAL DEMAND MANAGEMENT CREATES COSTLY INEFFICIENCIES

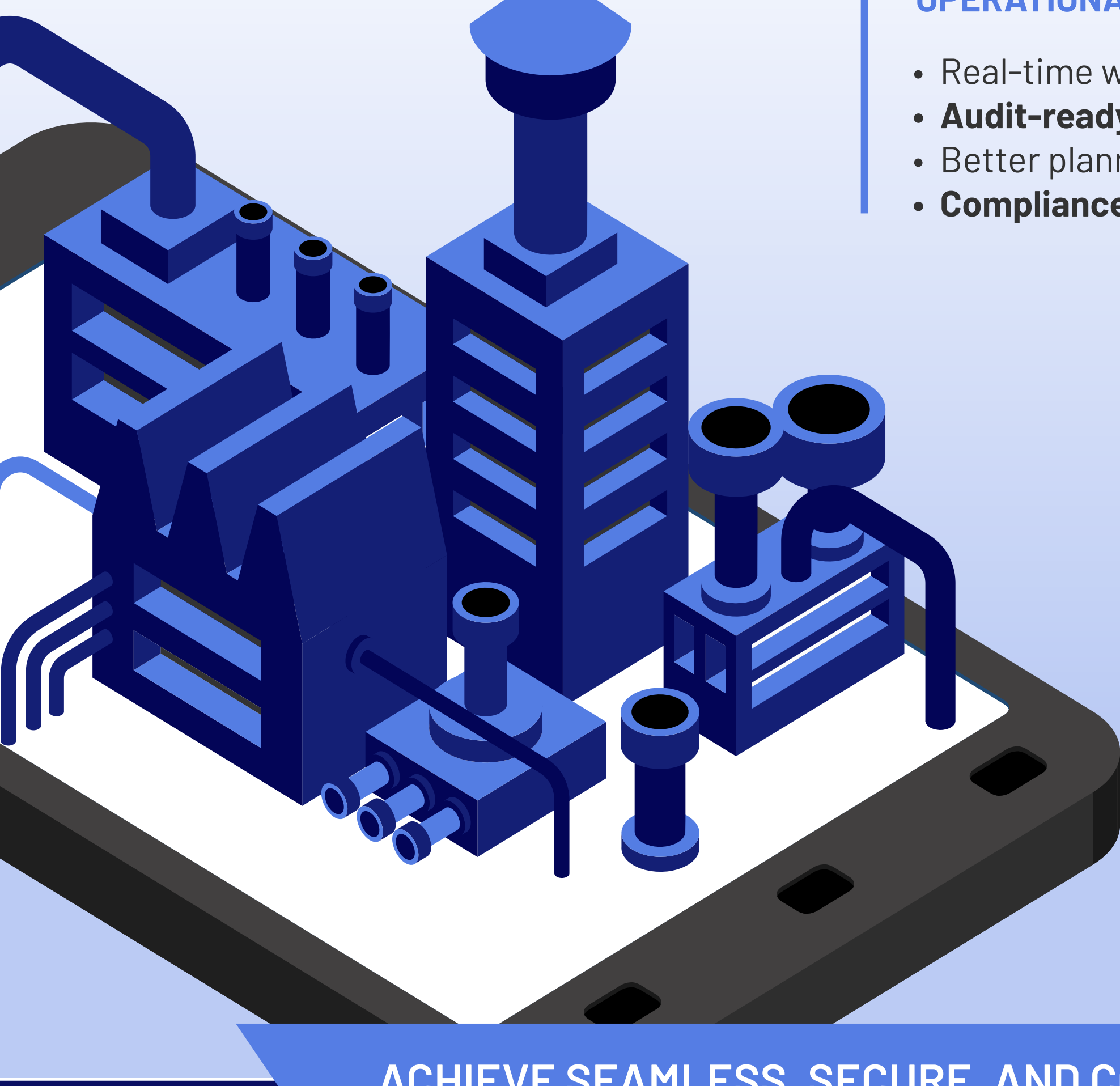
- OEM portals are disconnected
- Manual entry = errors, delays, missed commit
- Multiple incompatible systems choke information flow
- Hundreds of hours wasted per site each month information flow
- Lack of compliance oversight in manual workflows increases audit and security risks untracked information flow

Digital demand management replaces the chaos with a unified, automated, ERP-connected flow

Every update adds risk and every missed commitment impacts performance scores



DIGITAL DEMAND MANAGEMENT BENEFITS THE ENTIRE SUPPLIER ORGANIZATION



OPERATIONAL BENEFITS

- Real-time workflow visibility and instant snapshot changes
- **Audit-ready order & schedule change records**
- Better planning & scheduling accuracy
- **Compliance confidence through secure, fully traceable workflows**

INTERNAL TEAM BENEFITS

- Automation removes error-prone manual entry
- **70% reduction in admin workload**
- Higher workforce productivity
- Standardized workflows reduce labor cost

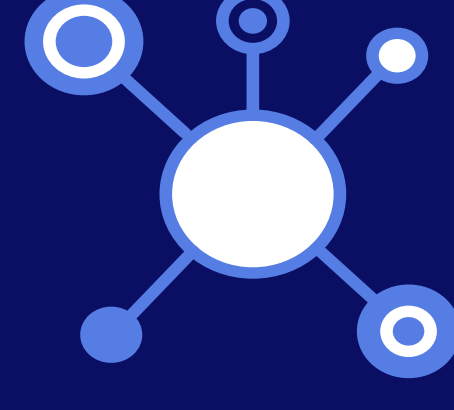
CUSTOMER-FACING BENEFITS

- Faster promise dates
- Proactive communications
- **Improved performance scores**
- Stronger buyer relationships

ACHIEVE SEAMLESS, SECURE, AND COMPLIANT CUSTOMER CONNECTIVITY AND CONTROL

MEET DEMANDLINE

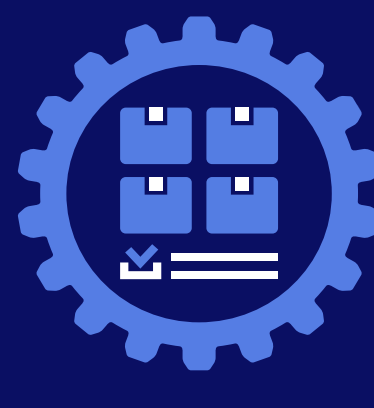
YOUR ROADMAP TO DIGITAL DEMAND MANAGEMENT BEGINS HERE



1. CONNECT

NORMALIZE AND SYNC CUSTOMER P.O.s TO YOUR ERP

Digitally connected order-to-cash operations have been shown to reduce order processing time from hours to seconds, **with manual workloads shrinking by up to 70%**.



3. CONFIRM

REDUCE RISK THROUGH AUTOMATED SAFEGUARDING

DemandLine identifies and flags misalignments before they cause disruptions—and enable you to **proactively resolve issues** before they impact operations. It also verifies shipment eligibility in real time, allowing for **faster order fulfillment and reduced delays**.



2. CONTROL

GENERATE ASNs AND MATCH COMMITS TO PRODUCTION CAPACITY

DemandLine enables your team to work in your ERP and **creates a directed workflow**, keeping you and your customer in sync. Your planners improve forecasting accuracy without multiple portal logins.



4. COMMUNICATE

KEEP STAKEHOLDERS FULLY INFORMED—AUTOMATICALLY

Portal logins create bottlenecks in manually driven order to-cash operations. DemandLine reduces these with digital communication mechanisms that retrieve order information and send fulfillment information automatically. And these interactions are secure, since DemandLine complies with industry best practices for data encryption in flight and at rest.

FAST, RELIABLE COMMUNICATION FROM DEMAND TO DELIVERY

CALCULATE YOUR ROI

Find out how quickly Digital Demand management pays off with DemandLine.

[ROI CALCULATOR](#) →



TAKE THE NEXT STEP...

Learn how DemandLine can streamline collaboration, strengthen compliance posture, and raise your profile as a dependable A&D Supplier.

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