

SUPPLIER MANAGEMENT SOLUTION BRIEF

Manage Supplier Risk Across the Lifecycle

Managing suppliers isn't just an onboarding task. Procurement, supply chain, cybersecurity, and compliance teams need to know who their direct suppliers are, whether data is current, and where supplier risk requires action — with greater speed, visibility, and confidence.

• Supplier Onboarding

• CCRA Workflows

• Exostar Community

Connect once, collect once, certify once, share many. Exostar Supplier Management manages supplier risk and lifecycle activity through a structured, visible process — from onboarding and data collection to cybersecurity assessment, compliance tracking, recertification, and ongoing management.

THE CHALLENGE

Supplier information is scattered

Too often, supplier information is spread across emails, spreadsheets, portals, questionnaires, and disconnected systems. That makes it difficult to answer the questions that matter most:

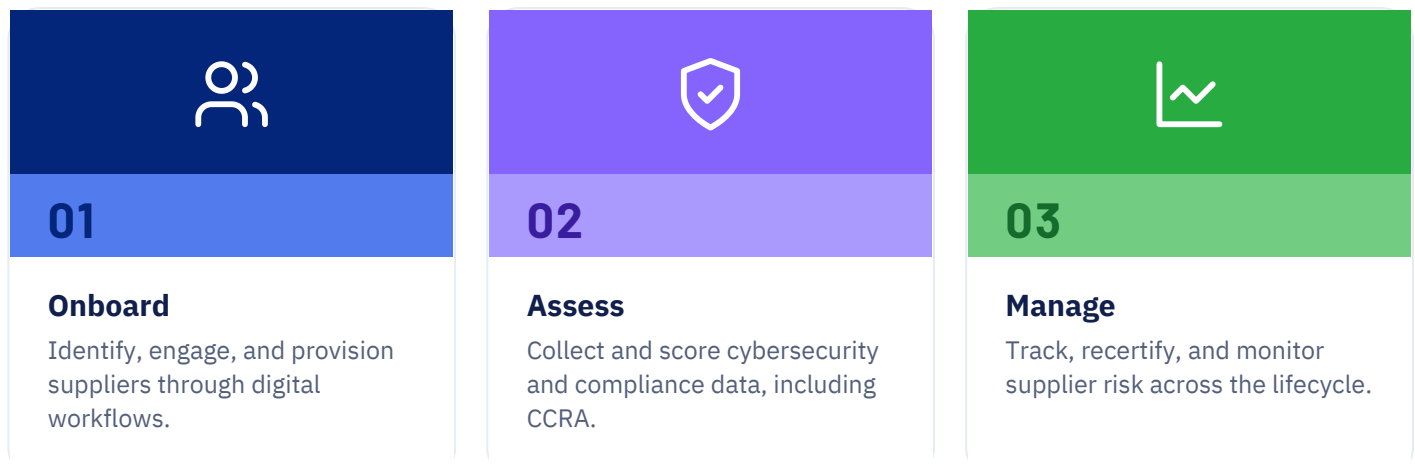
- Which suppliers are fully onboarded?
- Which forms are complete, pending, or overdue?
- Which records need review or recertification?
- Which suppliers are vetted and visible in the Exostar Community?
- Which suppliers have completed cybersecurity assessments?
- Which direct suppliers may create risk or compliance gaps?

Managing suppliers is not just an onboarding task. Procurement, supply chain, cybersecurity, and compliance teams need to understand who their direct suppliers are, whether supplier data is current, how cybersecurity posture is assessed, which forms are complete, and where supplier risk may require action.

THE EXOSTAR APPROACH

A structured, visible supplier lifecycle

Exostar's Supplier Management helps organizations manage supplier risk and lifecycle activity through a more structured, visible process — from onboarding and data collection to cybersecurity assessment, compliance tracking, recertification, and ongoing supplier management.



One structured way to manage the full supplier lifecycle

Instead of relying on disconnected forms, manual follow-up, and repeated supplier requests, teams collect supplier information once, validate it, assess cybersecurity posture, monitor progress, and reuse approved supplier data across the Exostar Community.

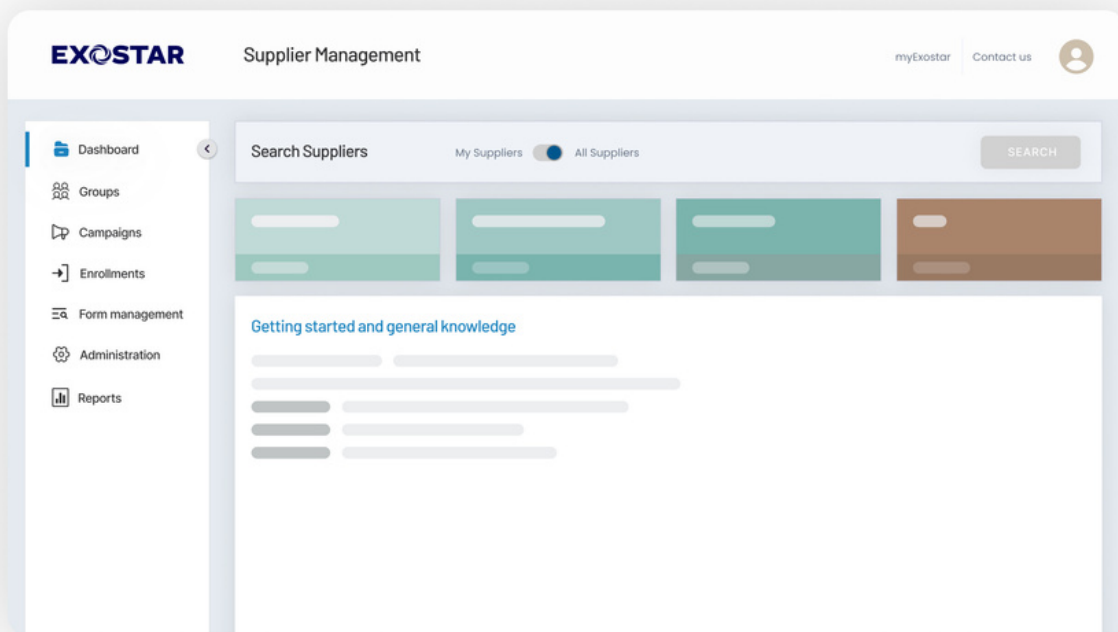
- 1 Identify and engage suppliers.** Confirm whether the organization is already part of the Exostar Community and initiate the appropriate onboarding or information request.
- 2 Collect data through standardized and custom forms.** Suppliers complete business information, certifications, compliance inputs, and buyer-specific questionnaires. Custom forms cover anything additional.
- 3 Assess cybersecurity posture.** Support cybersecurity questionnaire workflows, including the CCRA, to collect data, view scores and completion status, and identify incomplete or flagged responses.
- 4 Validate and centralize supplier information.** Collected data is reviewed and maintained in a centralized supplier data model — improving consistency and reducing duplicate records.
- 5 Track workflow progress and approvals.** Monitor form status, request history, assignment ownership, approvals, and pending actions so lifecycle work keeps moving.
- 6 Monitor, update, and recertify records.** Refresh supplier information through ongoing updates, annual recertification, and version control to keep records current as risk and business details change.
- 7 Reuse approved information across the community.** With connect once, collect once, certify once, share many, vetted supplier information supports multiple approved relationships — reducing redundant collection.

The result is a more repeatable, **cybersecurity-informed supplier management process** that improves visibility, reduces administrative burden, and helps teams act sooner on supplier risk.

Turn onboarding into a stronger risk foundation

Supplier onboarding is often where risk management begins. When it depends on manual requests and disconnected tracking, supplier readiness is delayed and risk is harder to see. Supplier Management reduces that burden with digital workflows, standardized forms, status visibility, and access to a pre-vetted community of organizations.

- Reduce manual supplier follow-up
- Help suppliers complete required forms
- Support a more consistent supplier intake process
- Track onboarding progress more easily
- Improve visibility into pending and completed requests
- Identify suppliers already in the Exostar Community

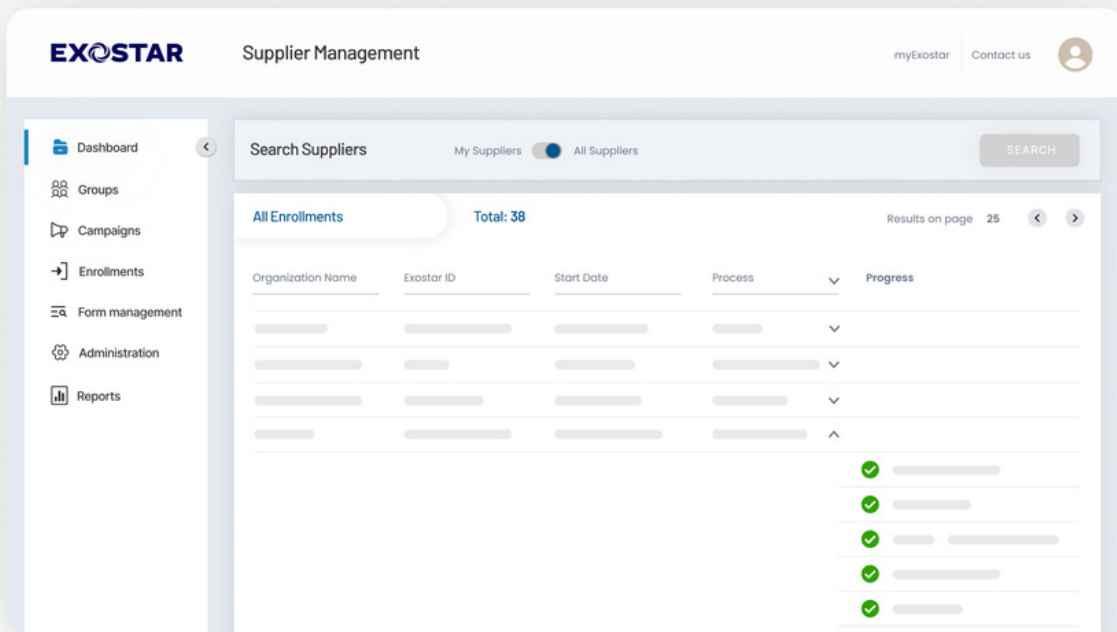


Track supplier onboarding progress in one place — provisioned suppliers, forms started, completed forms, and pending forms.

Reduce repeated supplier requests

Supplier risk management gets harder when every buyer asks suppliers to complete the same information again and again. Supplier Management supports a community-based approach: **connect once, collect once, certify once, share many**. Once an organization is vetted and visible, other companies can discover it and request or access shared information through approved workflows.

- Reduce duplicate supplier data requests
- Increase reuse of vetted supplier information
- Help buyers make faster, more confident decisions
- Improve supplier participation and response efficiency
- Improve consistency across supplier records
- Reduce administrative burden for buyers and suppliers

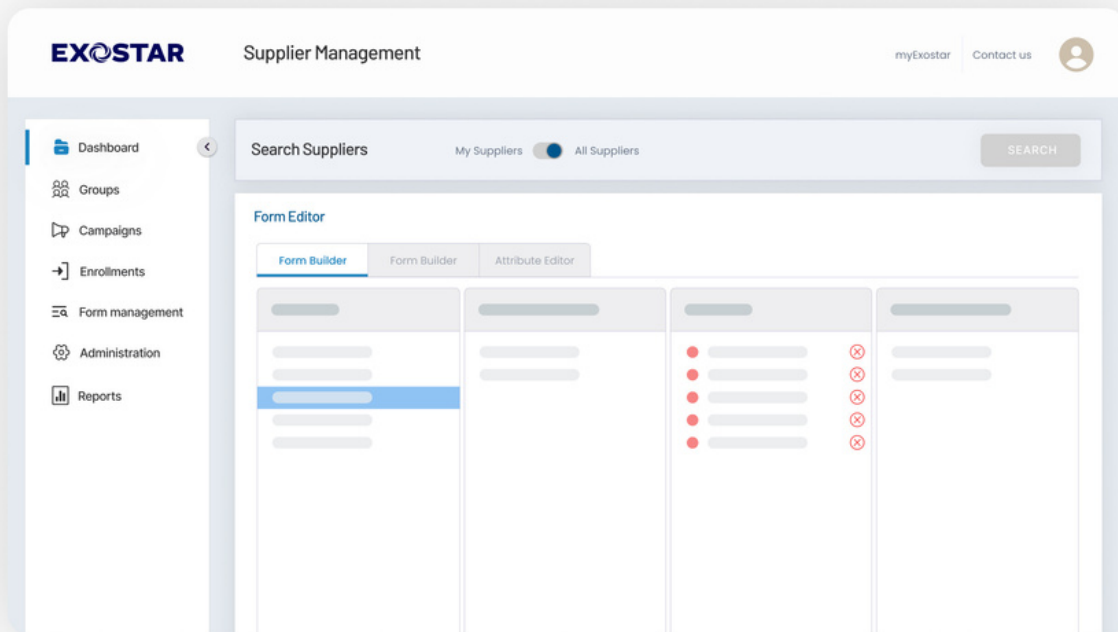


A vetted supplier profile can support multiple approved relationships across the Exostar Community.

Collect the right supplier data the first time

Supplier risk decisions are only as good as the data behind them. When information is incomplete, outdated, or stored across multiple places, teams lose time validating records and may decide with limited visibility. Supplier Management supports standardized data collection through pre-built forms, customizable forms, and secure supplier information capture.

- Standardize supplier data collection
- Support custom information requests when needed
- Store validated information in a centralized model
- Reduce incomplete or inconsistent submissions
- Improve supplier record quality
- Support better risk and lifecycle decisions



Create and manage supplier forms for onboarding, compliance, cybersecurity review, and ongoing lifecycle management.



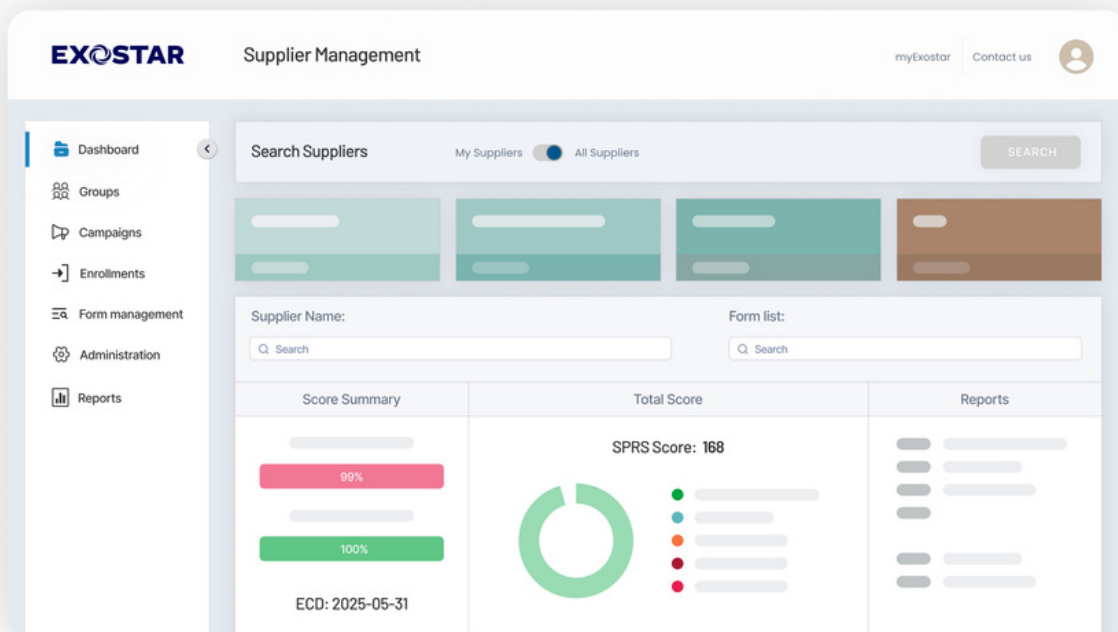
CYBERSECURITY & COMPLIANCE

Strengthen cybersecurity visibility across direct suppliers

In the defense industrial base, supplier cybersecurity posture is a critical part of supplier risk. A supplier may be operationally capable, but unclear or undocumented cybersecurity practices create risk for the buyer, the program, and the broader supply chain.

Supplier Management supports structured cybersecurity questionnaire workflows, including the **Cybersecurity Compliance and Risk Assessment (CCRA)** — a supplier assessment developed by the DIB Sector Coordinating Council Supply Chain Cybersecurity Task Force to give aerospace and defense organizations a common way to assess and manage supplier cybersecurity posture.

- Collect supplier cybersecurity data in a structured way
- Assess posture using a common framework
- Identify incomplete, flagged, or higher-risk responses
- Support CCRA workflows and cybersecurity questionnaires
- View supplier scores, progress, and completion status
- Improve visibility into direct supplier readiness

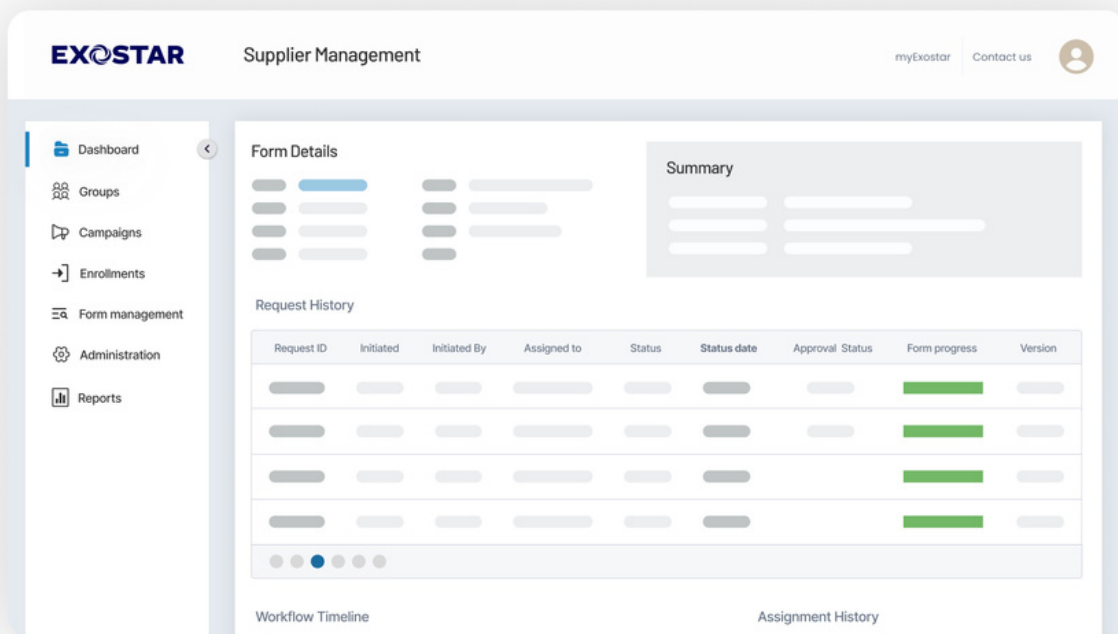


View assessment results, implementation status, scores, flagged answers, and control-level progress in one place.

Keep supplier risk workflows moving

Supplier management doesn't end when a form is sent. Teams need to know where each request stands, who owns the next action, whether a supplier has started or completed a form, and whether approval or risk review is pending. Supplier Management provides visibility across requests, assignment history, form progress, and approval status.

- Track supplier request history
- Identify pending approvals
- Reduce time spent chasing updates
- See workflow progress and status
- Understand assignment ownership
- Improve accountability across lifecycle workflows

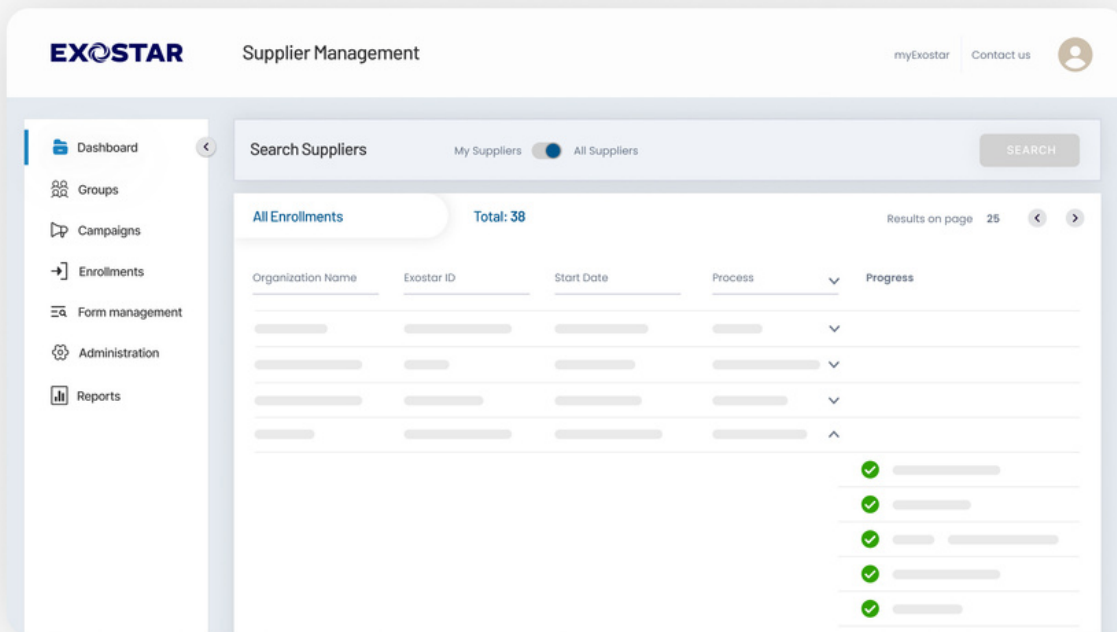


View form status, request history, workflow timeline, assignment history, and approval status in one place.

Maintain supplier information after onboarding

Supplier risk changes over time. Certifications expire, cybersecurity posture shifts, business information changes, and forms need refreshing — relationships may need to be reviewed, recertified, or offboarded. Supplier Management supports ongoing lifecycle management through recertification, data updates, version control, reporting, and secure record management.

- Keep supplier records current
- Track form updates and version history
- Support audit and compliance readiness
- Support annual recertification
- Maintain more accurate supplier data
- Reduce reliance on outdated supplier information

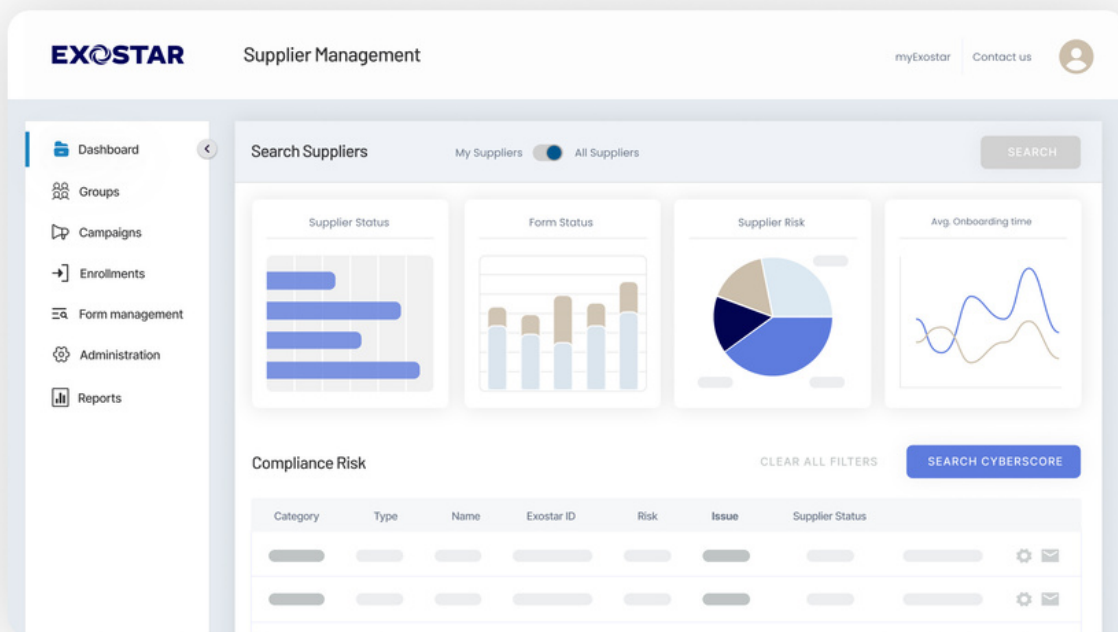


Track enrollment progress, workflow stages, form assignment, approvals, and completion status.

Improve direct supplier visibility for better decisions

Supplier teams need a clear view of the suppliers they directly manage. Without centralized visibility, it's hard to know which suppliers are onboarded, which are pending, which forms are incomplete, which cybersecurity reviews are current, and which records need attention. Supplier Management improves visibility across your direct supplier base so you can act sooner and decide with more confidence.

- View direct supplier onboarding and form status
- Improve compliance and cybersecurity reporting
- Reduce reliance on manual tracking
- Identify incomplete or pending supplier records
- Support supplier readiness decisions
- Strengthen supplier risk visibility across the lifecycle



A single dashboard to search suppliers, monitor status, and manage lifecycle work in one place.

SECURE & SCALABLE

A more secure and scalable supplier process

Defense organizations need supplier management processes that support security, compliance, and operational scale. Supplier Management helps teams manage information securely, support role-based workflows, integrate supplier data into a centralized model, and keep processes current through updates and version control.

- Securely collect and manage supplier information
- Support role-based access and workflow management
- Maintain supplier data in a centralized model
- Support integration with enterprise procurement systems
- Stay current through ongoing updates and version control
- Support a repeatable lifecycle management process

WHY EXOSTAR

Built on a trusted community

Exostar has supported secure collaboration across highly regulated industries for more than 25 years. The Exostar Platform connects organizations across aerospace, defense, life sciences, and healthcare — helping participants securely share business-critical information, improve visibility, and work more efficiently. Supplier Management builds on that trusted community.

Supplier Management helps you:

- Accelerate supplier onboarding
- Collect data through standardized and custom forms
- Reuse vetted information through the Exostar Community
- Support cybersecurity questionnaires and CCRA workflows
- Track supplier form status, progress, and approvals
- Improve direct supplier visibility
- Centralize supplier information
- Support recertification and ongoing updates
- Reduce administrative burden for buyers and suppliers
- Improve confidence in supplier risk decisions

TAKE CONTROL



Take control of supplier risk and lifecycle management

Supplier management shouldn't depend on disconnected forms, manual follow-up, duplicate requests, or incomplete records. Exostar Supplier Management helps you create a more structured, visible, and secure lifecycle — from onboarding and data collection to cybersecurity assessment, compliance tracking, recertification, and ongoing supplier risk management.

Schedule a Conversation

exostar.com/supplier-management